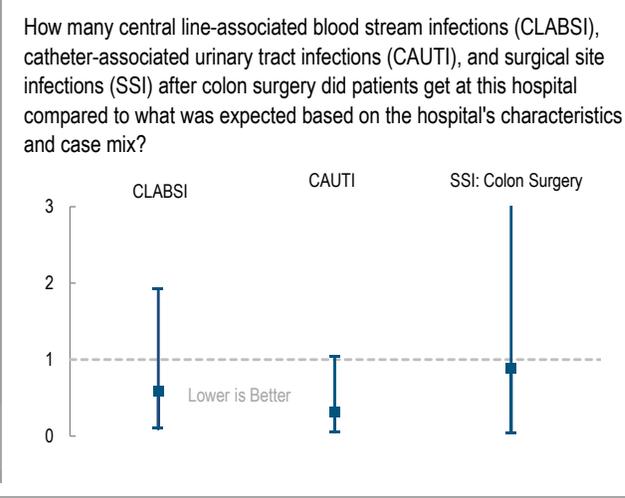
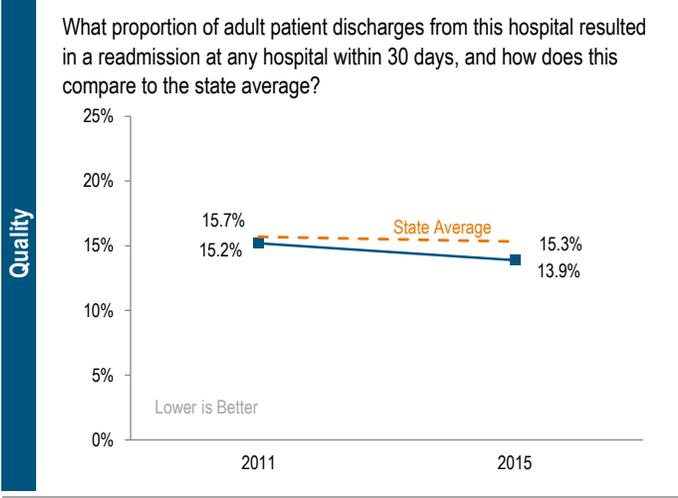
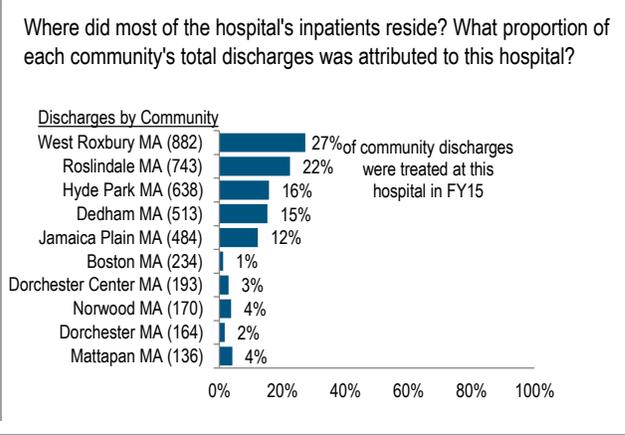
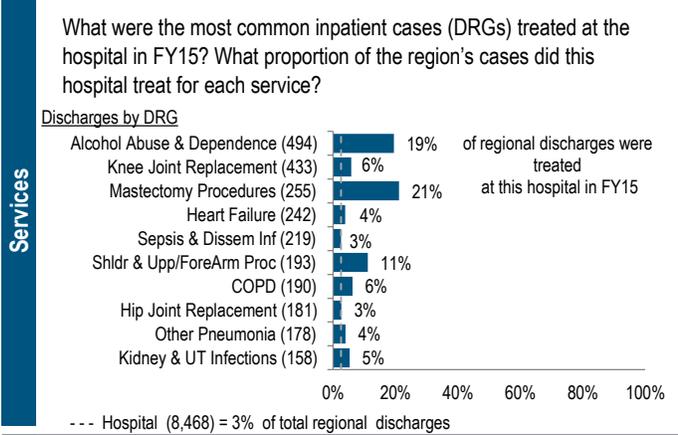


Brigham and Women's Faulkner Hospital is a nonprofit community hospital located in the Metro Boston region. It is among the smaller acute hospitals in Massachusetts and is a member of the Partners HealthCare System. Though it only accounted for 3% of total regional discharges in FY15, it treated 19% of Alcohol Abuse and Dependence cases and 21% of Mastectomy Procedures in Metro Boston. In FY15 the hospital reported a profit for the second consecutive year, the third time in the past five years. It had a total margin of 0.4%, below its peer cohort median of 3.4%.

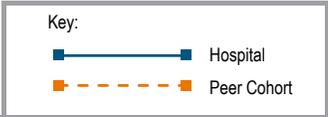
<b>At a Glance</b>	<b>Overview / Size</b>	
	Hospital System Affiliation:	Partners HealthCare
	Change in Ownership (FY11-FY15):	Not Applicable
	Total Staffed Beds:	138, mid-size acute hospital
	% Occupancy:	72.2%, > cohort avg. (64%)
	Special Public Funding:	Not Applicable
	Trauma Center Designation:	Not Applicable
	Case Mix Index:	0.88, > cohort avg. (0.81); < statewide (1.00)
	<b>Financial</b>	
	Inpatient NPSR per CMAD:	\$13,293
Change FY14-FY15:	1.2%	
Inpatient:Outpatient Revenue in FY15:	35%:65%	
Outpatient Revenue in FY15:	\$109,202,190	
Change FY14-FY15:	-1.7%	
Total Revenue in FY15:	\$219,137,000	
Total Surplus (Loss) in FY15:	\$973,000	
<b>Payer Mix</b>		
Public Payer Mix:	55.9% (Non-HPP* Hospital)	
CY15 Commercial Relative Price:	1.05	
Top 3 Commercial Payers:	Blue Cross Blue Shield of MA Harvard Pilgrim Health Care Tufts Health Plan	
<b>Utilization</b>		
Inpatient Discharges in FY15:	8,468	
Change FY14-FY15:	11.9%	
Emergency Department Visits in FY15:	31,428	
Change FY14-FY15:	41.5%	
Outpatient Visits in FY15:	33,866	
Change FY14-FY15:	-9.3%	
<b>Quality</b>		
Readmission Rate in FY15:	13.9%	
Change FY11-FY15 (percentage points):	-1.3%	
Early Elective Deliveries Rate (Jan 2015-Jun 2016):	Not Available	



For descriptions of the metrics, please see the technical appendix.

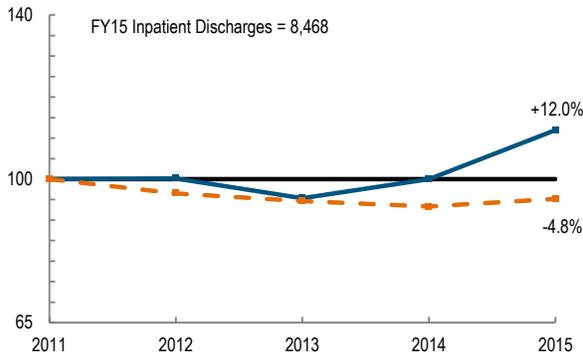
# 2015 HOSPITAL PROFILE: BRIGHAM AND WOMEN'S FAULKNER HOSPITAL

Cohort: Community Hospital

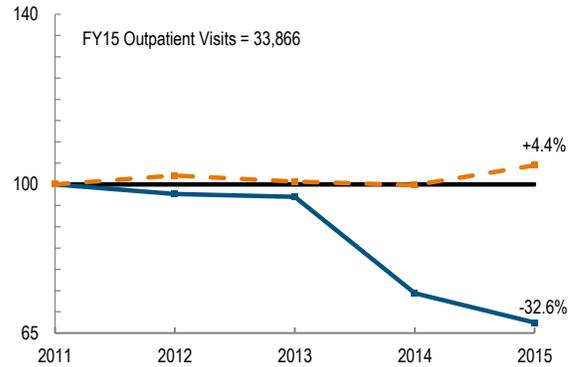


## Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)

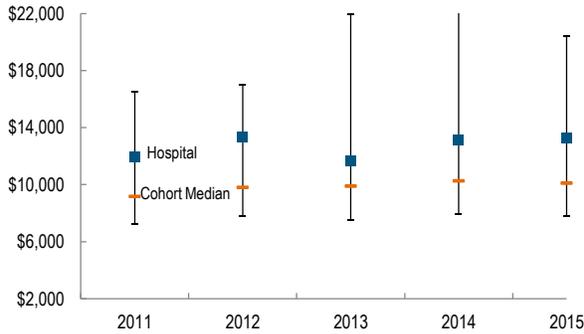


How has the volume of the hospital's outpatient visits changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)

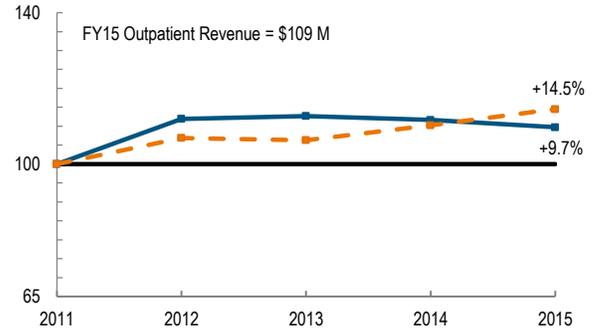


## Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY11 and FY15, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)



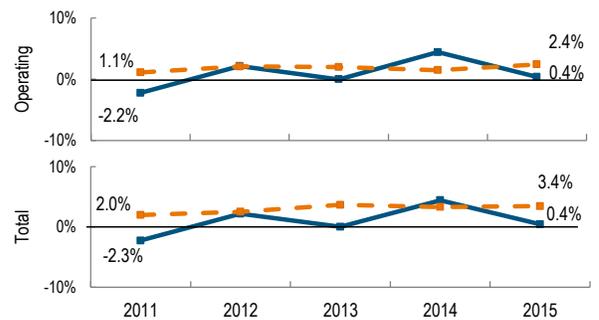
## Financial Performance

How have the hospital's total revenue and costs changed between FY11 and FY15?

### Revenue, Cost, & Profit/Loss (in millions)

FY	2011	2012	2013	2014	2015
<b>Operating Revenue</b>	\$ 181	\$ 198	\$ 193	\$ 208	\$ 219
<b>Non-Operating Revenue</b>	\$ (0)	\$ 0	\$ 0	\$ (0)	\$ 0
<b>Total Revenue</b>	\$ 181	\$ 198	\$ 193	\$ 208	\$ 219
<b>Total Costs</b>	\$ 186	\$ 194	\$ 193	\$ 199	\$ 218
<b>Total Profit (Loss)</b>	\$ (4.1)	\$ 4.4	\$ (0.0)	\$ 9.2	\$ 1.0

What were the hospital's total margin and operating margins between FY11 and FY15, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

\* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.